

Regional Partnering with Janssen for Late Stage and Commercial Assets in Europe, Middle East & Africa (EMEA)

Our Janssen New Business Development (NBD) EMEA team can help you to strengthen your late stage and commercial asset's position in the region:

- Gain deep insights in EMEA markets and maximize the potential of your late stage assets in the region based on our network of locally based experts.
- Explore together the optimal partnership model for your business objectives through flexible solutions and deal terms.
- Leverage the highest calibre scientific and medical professionals from across the globe via the Johnson & Johnson Innovation network.
- Ensure a productive and enduring relationship with our industry benchmark alliance management.

Our NBD EMEA team of regional and local business development experts are interested in:

- Late-stage or commercialized products
- Regional, multi-or single-country partnerships
- Assets in the following therapeutic areas: Oncology/Hematology, Immunology, Infectious Diseases, Neuroscience, Cardiovascular and Metabolics

"Collaborations
have formed an
essential part of
our heritage and
we are committed
to working with
our partners to
achieve this goal."

—Jane Griffith, Company Group Chairman, Janssen EMEA



Contact our NBD EMEA Team to partner late stage and commercial assets with Janssen in EMEA.



VP New Business Development EMEA Günter Huhle E: ghuhle@its.jnj.com



Metabolics and France Pierre Quelet E: pquelet@its.jnj.com



EMEA Emerging Markets Chris Vaes E: cvaes@its.jnj.com



Oncology/Hematology and Italy Filipa Costa e: mcosta@its.jnj.com



Neuroscience & Pain and Spain Laurence Mallick E: Imallick@its.jnj.com



Infectious Diseases and Mid-sized-Markets Alexandr Krajhanzl E: akrajhan@its.jnj.com



Immunology and UK
Ahmed Mohamed
E: amoham17@its.jnj.com



Cardiovascular and Germany Renier van Dinter E: rvdinter@its.jnj.com



Russia Dmitri Pakhomov E: dpakhomo@its.jnj.com

OTHER POINTS OF ENTRY

Visit our Janssen EMEA Collaboration Home Page to find additional information: http://www.janssen.com/emea/collaboration/new-business-development

Visit our **global Janssen Business Development Home Page** to find information about our global organization:

http://www.jnjinnovation.com/janssenbusinessdevelopment

